

January 30th, 2019

Dear Valued Customer,

This letter is to inform you that effective August 1, 2019, Gowanda Electronics will no longer be offering the following product series:

- SML0603
- SML0805
- SML1206

These product series have consistently shown decreasing sales and have become an unprofitable part of our business model.

We understand the impact that obsolescence of a product series notification can have on your operation. Gowanda Electronics is offering a onetime buy for these product series. To ensure your needs are met, please contact your GEC sales contact to arrange a last time buy or cost effective alternative for your team's application.

Gowanda would like all last time buys to be placed by March 8, 2019.

Sincerely,



Denis Kohlhagen
VP of Sales
Gowanda Components Group