GOWANDA ELECTRONICS' VP OF SALES DENIS KOHLHAGEN ANNOUNCES RETIREMENT

(Gowanda, NY, USA) - Gowanda Electronics, a designer and manufacturer of high-performance inductors and magnetic components for demanding RF and power applications, announces that the company’s VP of Sales, Denis Kohlhagen, will retire on January 31, 2022 after a 23 year career with the company.

Kohlhagen joined Gowanda Electronics in early 1999 as a Territory Manager. After coming on board he nurtured and developed long-term relationships with several major customers who now, two decades later, continue to purchase high-performance components from Gowanda. He was also instrumental in expanding into new markets for the company by engaging customers in medical, military, space and high-end commercial sectors. Over the years, Kohlhagen developed strategies to sell new products designed by CEO Don McElheny (now retired) and CTO Jim Cadwallader. He also expanded the company’s trade show participation in key markets to enhance exposure and increase sales to customers in strategic markets.

As a result of his success, Kohlhagen was named Director of Sales in 2009 and promoted to VP of Sales in 2013. He is now working closely with the newly hired Director of Sales, Peter Growney, to provide a smooth transition prior to his retirement in January.

Gowanda merged with iNRCORE nearly a year ago. In reflecting on Kohlhagen’s achievements, iNRCORE’s CEO Sarah Harris said, “Denis played a key role in the strategic growth of Gowanda Electronics’ customer relationships and market segments over the years. With more than 40 years of total experience and success in selling electronic components his shoes will be hard to fill, but Peter has proven himself capable of stepping up to that challenge based on his own successful 30+ year sales career with electronic component companies.”

Kohlhagen is looking forward to spending more time with his family in South Carolina where he’s been working remotely for the last five years.

For further assistance please call +1-716-532-2234 or email sales@gowanda.com.

Gowanda Electronics designs, manufactures and supplies precision electronic components for RF, microwave and power applications. Components include standard off-the-shelf and custom-designed inductors, chokes, coils, conicals, solenoids, toroids, transformers and magnetic devices in surface mount and thru-hole configurations that are used in a wide variety of electronic applications. Gowanda’s products are used primarily by OEM companies and other entities interested in high performance electronic component solutions for the equipment and devices they manufacture. Applications include use in industrial automation & control equipment, communication, instrumentation, medical & diagnostic equipment/devices and test & measurement equipment. Such products are used in a broad range of industries including aviation/aerospace, data processing, defense, education, health care, process & assembly industries, security, space and telecommunications. Gowanda’s customers include Fortune 500 companies and other significant players in these global markets. The company is certified to AS9100, ISO 9001 and ISO 13485 quality management standards, offers RoHS compliant products as well as lead-containing components for QPL military/defense and other demanding requirements, and provides non-magnetic inductors for magnetic-sensitive applications. Gowanda merged with iNRCORE in late 2020. For more information visit www.Gowanda.com and www.iNRCORE.com.

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